Division of Economic Development Department of Commerce, Community, and Economic Development

Small Business Economic Development Revolving Loan Fund

AS 44.88.400 – AS 44.88.430

3AAC 99.800 - 3AAC 99.820

Purpose

To provide private sector employment by financing the start-up and expansion of businesses that will create significant long-term employment.

Division of Economic Development
Department of Commerce, Community,
and Economic Development
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The Division of Economic Development, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

GENERAL REQUIREMENTS

- Companies must be a small business as defined by the Small Business Administration (SBA). The SBA definition includes thresholds for number of employees, net worth and annual net income. Generally, a business must have fewer than 500 employees, have a net worth under \$6 million and have an average net income after Federal taxes for the preceding two years less than \$2 million to qualify.
- Applicants are required to match loan funds with cash or other private, non-public financing. This private match must be one and one half the loan amount requested.
- Costs incurred prior to receipt of the loan application by the Division may not be used to meet the private, non-public match requirement.
- Loans may not be made if a bank is willing to finance the entire project. Applicants must supply a turn down letter from a lender listing the reason(s) for denial. If a bank is willing to finance a portion of the project to be used as a match for a loan under this program, applicants must supply a letter from the bank explaining the reasons the bank is unable to finance the entire project.
- Loans may not be made to applicants that have been debarred or suspended from receiving federal benefits.
- Loans must result in the creation or retention of jobs that would be lost in eligible areas.

ELIGIBLE AREAS

Eligibility for the SBED program includes all communities in the state of Alaska with a population of less than 30,000. Loans in communities of 30,000 or more are available on a limited basis, depending on funds availability. To check on funds availability, please contact the Juneau office.

"Eligible areas include the land granted to Native Alaskans that remains in the ownership of the Village Corporations, the twelve Alaskan Regional Corporations and the traditional Alaskan Native Villages. These terms are defined under the Alaska Native Claims Settlement Act, as amended, and 13 CFR 301.2."

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FUNDING

 Funding is limited. Applicants are encouraged to call and discuss availability of funds prior to submitting a loan application.

TERMS AND CONDITIONS

- Maximum loan amount is \$300,000.
- Interest rate is fixed at the time of approval; generally below 6% (contact us for current rate).
- Maximum term of 20 years for fixed asset loans and 5 years for working capital loans. Term may not exceed the term of any associated private sector loans.
- All loans must be adequately secured. The loan amount may not exceed 90% of the value of the collateral offered.
- Loans may be in a subordinate position to associated private sector loans.
- All assets purchased with loan proceeds must be offered as collateral for the loan.
- Personal guarantees are required of all persons holding 20% or more ownership interest in the business receiving the loan.

FEES

- A \$200 application fee must accompany all applications. This fee will be credited toward the origination fee due if the application is approved.
- A 1% origination fee (\$100 minimum) is due at the time that the loan is closed.
- Applicants will be responsible for all closing costs.

FEDERAL REQUIREMENTS

The following federal requirements apply to all loans made under this program. A violation of any of these requirements will be cause for default on the loan. All projects and borrowers must:

1. Comply with Title VI of the Civil Rights Act of 1964 whereby no person in the United States shall be on the basis of race, color, or national origin be excluded from participation in, be denied the benefits of, or be otherwise subjected to

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discrimination under the program by which the Borrower receives federal financial assistance and will immediately take any measures necessary to effectuate this agreement.

- 2. Comply with Title VI of the Civil Rights Act of 1964 (42 USC 2000d) prohibiting employment discrimination where:
 - A. The primary purpose of the financial assistance is to provide employment; or
 - B. discriminatory employment practices will result in unequal treatment of persons who are or should be benefiting from the loan-aided activities.
- Comply with Section 112 of Public Law 92-65 and Title III of Public Law 94-135
 whereby the Borrower assures that no person in the United States shall be, on
 the basis of sex or of age, discriminated against in connection with loan-aided
 activities.
- 4. Comply with Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794), and the implementing regulations of the Department of Commerce, Community and Economic Development in 15 CFR 8b, prohibiting discrimination against and providing fair and equitable treatment of the handicapped under programs or activities receiving federal financial assistance; and such other civil rights legislation as is applicable.
- 5. Comply with the flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973, Public Law 93-284, 87 Stat. 975, approved December 31, 1976. Section 102(a) requires, on and after March 2, 1975, the purchase of flood insurance in communities where such insurance is available as a condition for the receipt of any federal assistance for construction or acquisition purposes for use in any area that has been identified by the Secretary of the Department of Housing and Urban Development as an area having special flood hazards. The phrase "federal financial assistance" includes any form of loan, grant, guaranty, insurance payment, rebate, subsidy, disaster assistance loan or grant, or any other form of direct or indirect federal assistance.
- 6. Comply through the Lender with Section 106 of the National Historic Preservation Act of 1966 as amended (16 USC 470), Executive Order 11593, and the Archeological and Historic Preservation Act of 1966 (16 USC 469a-1 et seq.) By:
 - A. Consulting with the State's Historic Preservation Officer on the conduct investigation, as necessary to identify properties listed in or eligible for inclusion in the National Register of Historic Places that are subject to adverse effects (see 36 CFR Part 800.8) by activity, and notifying the Lender of the existence of any such properties; and by
 - B. Complying with all requirements by the Lender to avoid or mitigate adverse effects.

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- 7. Comply with Section 2 of the Public Works and Economic Development Act which states that under the provisions of this Act new employment opportunities should be created by developing and expanding new and existing facilities and resources than by merely transferring jobs from one labor area to another.
- 8. Assure that the business financed is not/will not be moved outside of the project area, also that the loan funds are not used for relocating jobs from another commuting area.
- 9. Assure that any building or facility financed in whole or in part by any funds provided under the program will be designed, constructed or altered so as to assure ready access to and use of such building or facility by the physically handicapped, pursuant to Public Law 90-480, as amended (42 U.S.C. 4151, et seq), and the regulations issued there under. This provision applies only to firms which deal directly with the general public in the normal and usual course of their business, and to facilities in which business is customarily transacted by and with members of the general public.
- 10. Ensure that the facilities under its ownership, lease or supervision which shall be utilized in the accomplishment of the project are not listed on the Environmental Protection Agency's (EPA) list of Violating Facilities and that it will notify Lender of the receipt of any communication from the Director of the EPA Office of Federal Activities indicating that a facility to be used in the project is under consideration for listing by the EPA.
- 11. Comply with all requirements imposed by the federal sponsoring agency concerning special requirements of law, program requirements, and other administrative requirements.
- 12. Comply with the Davis Bacon Act, as amended (40 USC 276a-276a-5).
- 13. Assure that funding approved for this project is not replacing funding available through other sources.
- 14. Comply with the Contract Work hours and Safety Standards Act, as amended (40 U.S.C. 327-333) and with the Anti-Kickback Acts, as amended (40 U.S.C. 276 9c); 18 U.S.C. 874).

15. Comply with:

- A. The Clean Air Act, as amended (42 U.S.C. 7401 et.seq.);
- B. The Federal Water Pollution Control Act, as amended (33 U.S.C. 1251, et. seq);
- C. The Coastal Zone Management Act of 1972, P.L. 92-583, as amended (16 U.S.C. 1451, et seq);
- D. Executive Order 11988, Floodplain Management (May 24, 1977), and regulations and guidelines issued by the Economic Development Administration;
- E. Executive Order 11990, protection of Wetlands (May 24, 1977);
- F. The Endangered Species Act of 1973 P.O. 93-205, as amended (16 U.S.C. 1531, et seq.);
- G. The Safe Drinking Water Act, P.O. 93-523, as amended (42 U.S.C. 300f-300j-9);
- H. The Wild and Scenic Rivers Act, as amended (16 U.S.C. 1271, et seq.);
- I. The Resource Conservation and Recovery Act of 1976, P.L. 94-580, as amended (42 U.S.C. 6901);
- J. The Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA), P.O. 96-510, as amended by Superfund Amendments and Reauthorization Act of 1986 (SARA) (42 U.S.C. 6091, et seq.) [As deemed necessary, the Recipient shall require compliance with EDA policy and procedures regarding the identification of hazardous and toxic waste on real property affected by RLF activities in accordance with EDA Directive 17.01, promulgated to reduce liabilities for environmental cleanup under CERCLA and SARA. This will require a certification to demonstrate a "due diligence" examination of project site(s) and for any environmental contamination that may affect real property for which EDA might be placed in the chain of title, or that is affected by EDA assisted construction activities.]; and
- K. Coastal Barriers Resources Act P.O. 97-348 (16 U.S.C. 3501, et seq.).

CHECK-OFF LIST

The following information is **required** in order to process your application. Please use the list to make sure

require ac	ation is submitted. Retain a copy of this application for your records. The department may diditional information or documentation as it deems necessary in order to verify eligibility or other ents of the program.
1	Application for Small Business Economic Development Loan: Be sure the form has been completed and signed. If a partnership or corporation, each individual owning 20% or more must submit an application (page 7).
2	Non-refundable Application Fee: You must include a check or money order for \$200.
3	Letter of Intent: (Page 8)
4	Project Funding Summary: (Page 9)
5	Business Profile: (Page 10)
6	Job Information: (Page 10)
7	Individual Financial Statement: Required from all individual applicants. If the applicant is a corporation, required from all individuals owning 20% or more of any outstanding shares. If applicant is a partnership or other association, required from all individuals in the organization. Must indicate financial condition of the individual as of no more than 90 days prior to receipt of application (pages 11 & 12).
8	Business Financial Statement: Must indicate financial condition of business as of no more than 90 days prior to receipt of application (pages 13 & 14).
9	Collateral: (Page 15).
10	Actual Statement of Profit & Loss: (Page 16).
11	Projected Statement of Profit & Loss: (Pages 17 & 18).
12	Copy of government issued identification: Provide a copy of each applicant's valid government issued identification at or before loan closing.
13	Authorization to Obtain Credit and/or Release Information: (Page 19).
14	Oath: (Page 20).
15	Federal Tax Returns: Include complete, signed copies of your federal income tax returns for the last three years. You must also submit the business' last three year's tax returns. Corporations must submit complete copies of their last three year's federal income tax returns, as well as returns for individuals owning 20% or more of the corporation.
16	Original Earnest Money Agreement, Contractor's Bid, Purchase Agreement, or Other documentation to verify the use of the loan proceeds.
17	Turndown Letters: Attach: a) turndown letters from other lenders, listing the terms and reasons for denial; or b) a list of lenders that were contacted, the amount of financing requested and the reason for denial.
18	Environmental Impact Assessments: Attach any necessary assessments of the environmental impacts of the project on air quality, water quality, solid waste management, land use, natural transportation, human populations, construction, etc.
19	Business Plan or Business Resume: Brief narrative on your business experience and history.
20	Current Bank Statement: Provide Copies of current bank statements verifying Cash Accounts as shown on Financial Statements.

APPLICATION FOR SM	ALL BUS	SINESS E	CONOMIC	CD	EVELOPMENT LOAN			
Please check one:								
Individual Business P	artnership	Corporation	Today's Date:					
Applicant Business Name:				NAICS (From Business License):				
Mailing Address (Street/PO Box, City, State, Zip	SS	SSN/EIN:						
				Bus	siness Telephone Number:			
Applicant Name (Last, First, M.I.)				Арі	olicant's Telephone Number			
Mailing Address (Street/PO Box, City, State, Zip	Code)				Married (Including separated)			
ivaling Address (Street/1 O Box, City, State, Zip	code)				Not Married (Single, divorced or widowed)			
				Soc	cial Security Number:			
Date of Birth		Nu	mber of Dependents (Excluding applicant)					
Applicant's Employer:	Occupation/Pe	osition:		Em	ployer's Telephone Number:			
How long at present position? Years	<u> </u>	Months		Gross Monthly Salary (before deductions):				
Spouse/Co-Applicant Name: (Last, First, M.I.)				Soc	cial Security Number			
Mailing Address (Street/PO Box, City, State, Zip	Code)			Date of Birth				
				Em	ployer's Telephone Number:			
Spouse/Co-Applicant's Employer	Occupation/	/Position:		Gro \$	oss Monthly Salary (Before deductions):			
How Long at Present Position? Yea	rs	Month	6					
Nearest relative not living with you/Contact F	Person Name: (Last, First, M.I.)		Tel	ephone Number:			
Mailing Address (Street/PO Box, City, State, Zip	Code)							

LETTER OF INTENT (Attach additional sheets as necessary)									
Applicants Name:	SSN/EIN:								
→ I am applying for a loan in the amount of \$years.									
Describe in detail the project for which you are requesting a lo information you consider significant in determining the merits reports, etc.	oan and your future plans for the business. Include any of this request, including plans, maps, charts, drawings,								

PROJECT FUNDING SUMMARY								
SOURCE OF FU	NDS: List below	the source of all funds that will be inves	sted in the project for					
		g. The total will be the total project cost.						
Small Business E		,	\$					
Cash to be invest	ted by applicant (cannot include monies invested prior	\$					
to submission of	loan application)							
Loan from	Name of		\$					
Banks:	Bank:							
	Name of		\$					
	Bank:							
Loans from other sources:	Name:		\$					
	Name:		\$					
Grants: (Describe)	·		\$					
(20011100)			\$					
Loans from other	Government sou	urces (Describe):	\$					
			\$					
Other (Describe):	\$							
Total Project Cos	st		\$					
USE OF LOAN F	PROCEEDS: Des	scribe below how the loan proceeds will	be used. Attach copies					
of earnest money	agreements, co	ntractor's bids, contracts, invoices or ot	her documentation to					
		al loan amount requested. If your loan is the total project cost.	approved, you will need					
Use:	ientation to verify	the total project cost.	Amount					
USE.			\$					
			•					
			\$					
			\$					
Total Loan Requ	ested		\$					
USE OF FUNDS	FROM OTHER	SOURCES: Describe below how you wi	ill use funds from other					
		Attach copies of earnest money agreen						
•		nentation to verify these uses. The total						
		equal the Total Project Cost listed under						
Use:		·	Amount					
			\$					
			\$					
			\$					
			\$					
Total Use of Fund	ds From Other Se	ources	\$					

	BUSINESS PROFILE											
Вι	JSIN	IESS INFORMATION:										
1	Wł	nen was this business established?										
2	Ov	t below all owners and their percent of vnership total must equal 100%. All indi individual financial statement and will be	viduals owning 2	20%	or more of the bus				ete			
	а						% of	owners	hip			
	b						% of	owners	hip			
	С						% of	owners	hip			
	d						% of	owners	hip			
3	3 Is this business minority owned (at least 51% owned by African-Americans, Hispanics, Asians, Alaska Natives, and/or Indians)? Yes No											
4	Is this a woman-owned business (at least 51% owned by a woman)? Yes No											
5	List subsidiaries and/or affiliated companies. Explain trade and financial interrelationships of applicant and such subsidiaries and/or affiliates:											
	а		Explanation	•								
							.					
	b		Explanation	•								
6		nat are the principle products or service ovides?	s your business									
	Λ + 4	ach a copy of your business plan or pro	vida information	role	ating to markets we		m o rleoti	na nlan				
7		tential customers' cash flow analysis, e		1616	ating to markets, yo	Jui	markeu	ng pian,	1			
8		ach personal resumes of applicants an										
an	elig	NFORMATION: Loans made under this lible area. Please provide the job relate ed to provide similar information on an a	d information list					•				
1	If t	his loan is approved, will jobs be retaind st?	ed that would ha	ve o	therwise been		Yes	N	0			
2		yes" to question number 1, how many j ained?	obs will be			-	-					
	а	How many of those retained are held by women?		b	How many are m	nino	rities?					
3	If t	his loan is approved, will new jobs be c	reated?				Yes	N	0			
4		yes" to question number 3, how many jeated?	obs will be									
	а	How many of those jobs created could potentially be held by women?	i	ote	ose jobs otentially orities?							

FINANCIAL STATEMENT (INDIVIDUAL)								
Name (La	ast, First, M.I.)			Social Security Nun	nber:	Date:		
Mailing Address (Street/PO Box)		City:		State	e:	Zip Code		
The unde	ersigned makes the follow	ving statement o	f finan	ncial condition as of	C	lay of	,20 .	
	ASSETS			L	ABIL	ITIES		
						Monthly	Balance	
					P	ayments	Owing	
Cash in E	Bank	\$		Real Estate (Schedule 3)	\$		\$	
Cash on				Notes Payable (Schedule 4)				
	counts Receivable							
(Schedule				Accounts Payable				
	ds or Notes			Other Liabilities				
(Schedule								
	s (Schedule 2)							
	Real Estate Owned							
(Schedule Automob				Credit Cards				
				Credit Cards				
Personal								
Otner As	sets (Itemize)							
				Total Monthly Payments	\$		\$	
TOTAL A	SSETS	\$		TOTAL LIABILITIES			\$	
				5 11 12 2 ISIZITIZO				
		CONTING	ENT L	IABILITIES				
Yes	Are you a co-maker, er			"yes," to whom?				
No	guarantor on any loan of	•		,		Amou	nt \$	
Yes	Are there any unsatisfic	ed judgments or	If '	"yes," attach letter of			· •	
No	collections against you'			planation.		Amou	nt \$	
Yes Have you filed for bankruptcy in the last If "yes," attach letter of								
No 14 years? explanation.					Year			
Persona	Personal Living Expenses and Other Obligations (Child Support, Alimony, etc.				c.)		Amount	
						\$		
						\$		
						\$		
						\$		

			FINAN	ICIAL ST SCI	ATEM HEDUL				DU	AL)					
SCHEDUL	E NO	. 1: NOTE	S RECEIV	ABLE/ACC	DUNTS R	ECEI	VA	ABLE, MC	RTG	AGES	S & COI	NTR	ACTS C	WN	IED
Description		Name of De		Original Ba				Balance	_		Paymer		Amount		
	•		•	SCHEDU	LE NO. 2	: SEC	CU	RITIES	<u>'</u>						
# of Shares		Descript	tion	To Whom	Pledged		Ма	rket Value			Cost		Income Las		
			SC	HEDULE N	O. 3: REA	AL ES	STA	ATE OWN							
Descriptior Location (St		Date	Cost	Current Assessed	Nam	e &	1	Current		rtgage			Paymen	t Am	ount
City, State		Acquired	Cost	Value	Addre: Bar			Market Value		ginal ance	Preser Balanc		Monthly	T	nual
					Bai			Value							
Is any real es	tata ba	ing purchas	od on a cor	atract of calo?		_		Yes	 	No	If co	whi	ch one?		
From whom:	iale be	ing purchas	eu on a cor	illact of Sale?		—		res		INO	11 50,	WIII	ch one?		
	ULE	NO. 4: I	NOTES F	PAYABLE	(Do No	t Inc	lu	de Mort	taaa	es L	isted i	n S	chedu	le 3	3)
Name & Ado			Collatera	Date	Orig	ginal		Prese			en Due		Payment		
ramo a ria	31000 01	Barmo	Conditiona	Incurred	d Am	ount		Amou	ınt	****	011 2 40	Мо	nthly	Ann	ual
										+					
Have you eve	r recei	ved a loan f	rom the sta	te?			L	Yes	No	If yes,	please	comp	olete the t	ollo	ving:
Lo	an Nur	mber		Loan Ty	pe			Date	Rec	eived			Paid ii	า Ful	
						-						\vdash	Yes Yes	\dashv	No No
												+	Yes	\forall	No
												t	Yes	\exists	No

FINANCIAL STATEMENT (BUSINESS)										
Name		SSN/EIN	N:		Date:					
Mailing Address (Street/PO Box)		City:	St	tate:	Zip Code:					
The undersigned makes the following state	ement of financial cor	ndition as of day of , 20 . LIABILITIES								
ASSETS										
					nthly ments	Balance Owing				
Cash in Bank \$		Real Estate	e (Schedule 3)	\$		\$				
Cash on Hand		Notes Paya	able (Schedule 4	4)						
Notes/Accounts Receivable (Schedule 1)		Accounts F	Payable							
Less: Reserve for Bad Debts		Employer	Taxes Payable							
U.S. Bonds or Notes		Other Taxe	es Payable							
Mortgages & Contracts (Schedule 1)		Other Liab	ilities (Itemize)							
Securities (Schedule 2)										
Value of Real Estate Owned (Schedule 3)										
Machinery, Furniture & Fixtures										
Less: Depreciation										
Prepaid Expenses										
Other Assets (Itemize)										
		Total Mont	hly Payments	\$		\$				
TOTAL ASSETS		TOTAL	LIABILITIES	3		\$				
CONTINGENT LIABILITIES										
Yes Are you a co-maker, endors any loan or contract?	er, or guarantor on	If "yes," to w	/hom?							
No any loan or contract? Yes Are there any unsatisfied ju	daments or				Amount	\$				
No collections against you?	ugments of	If "yes," atta	ch letter of expla	anation	Amount	\$				
Yes Have you filed for bankrupton years?	cy in the last 14	If "yes," atta	ach a letter of ex	planation	Year					
Other Obligations:			Amount	i Jui						
		\$								
		\$								
		\$								
		\$								
		\$								

	FINANCIAL STATEMENT (BUSINESS) SCHEDULES 1 - 4																			
SCHE	DULE	NO. 1: N	OTES RE	CEI	VABLE/A	ccol	JNTS	RE	CEI	/AB	BLE	, MO	RT	GAGE	S &	COI	NTRAC	TS OV	WNE)
Descriptio	n	Name	of Debto	r	Original Balance			Present Balance				Monthly Payment					Amount Past Due			
					SCH	EDUL	E NO.	2:	SEC	UR	ITIE	ES								
# of Shares		Descripti	on	-	To Whom	Pledg	ed		Mark	ket ∖	∕alι	ıe		Cost		l	ncome	Receiv	ved L	ast Year
													<u> </u>							
	r			S	CHEDUL	E NO.	3: RE	AL	. ES	TAT	E (OWN		_						
Description 8		Date		1	Current .	Mortgages Current					Dov	mont	A m a unt							
Location (Stree City, State)	et, /	Acquired	Cost		ssessed Value		Name ress of		ank		Ма	rket		Origir Balan			resent alance	Mon		Amount Annual
											Va	iue						IVIOI	itiliy	7 tillidal
Is any real esta	ate bei	ing purcha	sed on a	con	tract of sa	le?		Ī	T	Yes	S		N	10	If s	o, w	hich on	e?		
From whom:								_						<u>'</u>						
	S	CHEDUL	E NO. 4:	NO	7					ıde	Мо				in :	Sch	edule 3	,		A
Name & Add	ress of	f Bank	Collater	al	Date Incurr				inal ount				esei noui		٧	Vher	n Due	Mon		Amount Annual
																			•	
Have you ever	receiv	ved a loan	from the	stat	e?					Yes	3		No	If y	es, p	oleas	se comp	plete tl	he fol	owing:
Loan	Numb	er			Loan Typ	е				D	ate	Rec	eive	d			_	Paid ir	r Full	N1-
																res res	+	No No		
)	⁄es		No
)	⁄es		No

COLLATERAL

All loans must be adequately secured. The loan amount may not exceed 90% of the value of the collateral securing the loan. In many cases the amount loaned may be less than 90% depending on the type of collateral utilized. Please list below the collateral you are offering. You must also indicate the method used to value this collateral and include supporting documentation such as appraisals, assessment notices, opinions of value or invoices, bids or other documentation to support cost valuations.

EXAMPLE:

Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjusted Value
Land	\$50,000.00	85%	\$42,500.00	10,000.00	\$32,500.00
Building	\$100,000.00	85%	\$100,000.00	0	\$85,000.00
Equipment	\$50,000.00	50%	\$50,000.00	0	\$25,000.00
Vessel	\$100,000.00	75%	\$100,000.00	0	\$75,000.00
Total Loan Value			\$292,500.00		\$217,500.00

List Collateral:

Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjust Value
Total Loan Value			\$		\$

ACTU	JAL STATEMENT OF P	ROFIT & LOSS
Applicant's Name:		SSN/EIN:
For the Period Beginning: (Must be within la	est 12 months)	And Ending
Gross Receipts:	St 12 months)	\$
Cost of Goods Sold:		Ψ
Beginning Inventory (If Applicable)	\$	
Add: Purchases		
Less: Ending Inventory		
Total Cost of Goods Sold		(-)
GROSS PROFIT:		\$
OPERATING EXPENSES:		
Proprietor's or Officer's Salary	\$	
Salaries to Employees	\$	
Employee Expenses	\$	
Payroll Taxes	\$	
Fuel	\$	
Electricity	\$	
Telephone	\$	
Automobile Expenses	\$	- -
Rent or Lease Payment	\$	-
Office Supplies	\$	-
Maintenance & Repairs	\$	_
Dues & Subscriptions	\$	
Travel Expenses	\$	
Entertainment	\$	
Professional Services	\$	
Taxes & Licenses	\$	
Insurance	\$	
Advertising & Promotion	\$	
Bad Debts	\$	
Other	\$	
	\$	
	\$	
	\$	
	\$	
Total Operating Expenses		(-)
OPERATING INCOME		\$
OTHER EXPENSES:		
Depreciation	\$	
Interest	\$	
Total Other Expenses		(-)
OTHER INCOME:		
	\$	
	\$	
	\$	
Total Other Income		(+)
TOTAL NET INCOME		\$
LIOTAL NET INCOME		[*]

Estimate all income and expenses for the 12 month period after receiving loan

PROJECTED STATEMENT OF PROFIT & LOSS				
Applicant's Name:		SSN/EIN:		
For the Period Beginning:		And Ending		
Gross Receipts:		\$		
Cost of Goods Sold:				
Beginning Inventory (If Applicable)	\$			
Add: Purchases				
Less: Ending Inventory				
Total Cost of Goods Sold		(-)		
GROSS PROFIT:		\$		
OPERATING EXPENSES:				
Proprietor's or Officer's Salary	\$			
Salaries to Employees	\$			
Employee Expenses	\$			
Payroll Taxes	\$			
Fuel	\$			
Electricity	\$			
Telephone	\$			
Automobile Expenses	\$			
Rent or Lease Payment	\$			
Office Supplies	\$			
Maintenance & Repairs	\$			
Dues & Subscriptions	\$			
Travel Expenses	\$			
Entertainment	\$			
Professional Services	\$			
Taxes & Licenses	\$			
Insurance	\$			
Advertising & Promotion	\$			
Bad Debts	\$			
Other	\$			
	\$			
	\$			
Total Operating Expenses		(-)		
OPERATING INCOME		\$		
OTHER EXPENSES:				
Depreciation	\$			
Interest	\$			
Total Other Expenses		(-)		
OTHER INCOME:				
	\$			
	\$			
	\$			
Total Other Income		(+)		
TOTAL NET INCOME		\$		

EXPLAIN HOW YOU MADE THE ABOVE PROJECTIONS ON THE NEXT PAGE

EXPLANATION OF PROJECTED STATEMENT OF PROFIT & LOSS		

AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION

I authorize the Division of Economic Development to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

U.S. Department of Labor

U.S. National Marine Fisheries Service

U.S. Coast Guard

Alaska Department of Fish and Game

Alaska Commercial Fisheries Entry Commission

Alaska Child Support Enforcement Division

Alaska Department of Transportation and Public Facilities

Alaska Permanent Fund Dividend Division

Alaska Department of Public Safety

Alaska Post Secondary Education

Alaska Division of Motor Vehicles

I further authorize any individual or institution to release credit information concerning me to the Division of Economic Development. This authorization is given to enable the Division of Economic Development to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

Applicant's Signature:	Co-Applicant Signature:
Please Print Name:	Please Print Name:
Social Security Number:	Social Security Number
Date:	Date:

OATH					
I understand and agree that if I submit any false, inaccurate, or incomplete information in this application and					
attachments, I will be subject to the following:					
/	My application will be denied. If I receive a loan based on the false, inaccurate, or incomplete information, and this information is disclosed in the future, the loan will be canceled and immediately payable.				
a)					
b)	I certify under penalty of perjury that all the information provided in this application and attachments is true,				
Applicant's Signature:		Date:			
App	licant's Signature:	Date:			
Acknowledgment State of Alaska) ss Judicial District) The foregoing instrument was acknowledged before me this day of, 20 By (Name of person(s) who acknowledged):					
	Notary Public/Po	ostmaster			
	My Commission Expires:				
If you become aware of inaccurate or incomplete information which is contained in your application, you should submit a written request to the Director of the Division of Economic Development which contains the following information:					
A description of the challenged information Changes necessary to make the information accurate or complete					
Your name and address					