### Division of Economic Development Department of Commerce, Community, and Economic Development

### **Rural Development Initiative Fund**

AS 44.88.600 - As 44.88.620 3AAC 99.825 - 3AAC 99.899

### **Purpose**

To provide private sector employment by financing the start-up and expansion of businesses that will create significant long-term employment.

Division of Economic Development
Department of Commerce, Community,
and Economic Development

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The Division of Economic Development, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division of Economic Development at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

#### **GENERAL REQUIREMENTS**

- Loans may be made to a business located in a community with a population of 5,000 or less that is not connected by road or rail to Anchorage or Fairbanks, or with a population of 2,000 or less that is connected by road or rail to Anchorage or Fairbanks.
- Loans may be made for working capital, equipment, construction or other commercial purposes.
- Loans may not be made to pay costs that were incurred more than 6 months before loan application.
- Loans must result in the creation of new jobs or the retention of existing jobs in the eligible community.

#### TERMS AND CONDITIONS

- Maximum loan amount is \$150,000.00 to a person or up to \$300,000.00 to two or more persons.
- Maximum loan term is 25 years.
- Interest rate will be fixed at the time of loan approval (contact us for current rate).
- All loans must be adequately secured. A loan may not exceed the value of the collateral used to secure the loan.
- A reasonable amount of money from other non-state sources must be committed for use on any project for which money from a loan will be used.

#### **FEES**

- A \$100 application fee (non-refundable) must accompany all applications.
- A 1% origination fee is due at closing.
- Borrower is responsible to pay all direct costs incurred in processing an application including title reports and title insurance, recording fees, appraisals, travel or other direct costs.

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#### **CHECK-OFF LIST**

The following information is **required** in order to process your application. Please use the list to make sure all information is submitted. Retain a copy of this application for your records. The department may require additional information or documentation, as it deems necessary in order to verify eligibility or other requirements of the program.

	in submitted. Retained copy of this application for your records. The department may require information or documentation, as it deems necessary in order to verify eligibility or other requirements ram.
1	<b>Application for Rural Development Initiative Fund Loan:</b> Be sure the form has been completed and signed. If a partnership or corporation, each individual owning 20% or more must complete an application (page 3).
2	Non-refundable Application Fee: You must include a check or money order for \$100.
3	Letter of Intent: (Page 4).
4	Project Funding Summary: (Page 5).
5	Business Profile: (Page 6).
6	Job Information: (Page 6).
7	Individual Financial Statement: Required from all individual applicants. If the applicant is a corporation, required from all individuals owning 20% or more of any outstanding shares. If applicant is a partnership or other association, required from all individuals in the organization. Must indicate financial condition of the individual as of no more than 90 days prior to receipt of application (pages 7 & 8).
8	<b>Business Financial Statement:</b> Must indicate financial condition of business as of no more than 90 days prior to receipt of application (pages 9 & 10).
9	Collateral: (Page 11).
10	Actual Statement of Profit & Loss: (Page 12).
11	Projected Statement of Profit & Loss: (Pages 13 & 14).
12	<b>Copy of government issued identification:</b> Provide a copy of each applicant's valid government issued identification at or before loan closing.
13	Authorization to Obtain Credit and/or Release Information: (Page 15).
14	Oath: (Page 16).
15	<b>Federal Tax Returns:</b> Include complete, signed copies of your federal income tax returns for the last three years. You must also submit the business' last three year's tax returns. Corporations must submit complete copies of their last three year's federal income tax returns, as well as returns for individuals owning 20% or more of the corporation.
16	Original Earnest Money Agreement, Contractor's Bid, Purchase Agreement, or Other documentation to verify the Use of the Loan Proceeds.
17	Business Plan or Business Resume: Brief narrative on your business experience and history.
18	Current Bank Statement: Provide copies of current bank statements verifying Cash Accounts as shown on Financial Statement.

APPLICATION FOR	RURAL	DEVELO	PMENT I	NITIATIVE FUND LOAN				
Please check one:								
	ırtnership	Corporation	Today's Date:					
Applicant Business Name:	•			NAICS (From Business License):				
Mailing Address (Street/PO Box, City, State, Zip	SSN/EIN:							
				Business Telephone Number:				
Applicant Name (Last, First, M.I.)				Applicant's Telephone Number				
				Married (Including separated)				
Mailing Address (Street/PO Box, City, State, Zip	Code)			Not Married (Single, divorced or widowed)				
				Social Security Number:				
Date of Birth	Place of Birth:	(City & State)		Number of Dependents (Excluding applicant)				
Applicant's Employer:	Occupation/P	osition:		Employer's Telephone Number:				
How long at present position? Years		Months		Gross Monthly Salary (before deductions):				
Spouse/Co-Applicant Name: (Last, First, M.I.)				Social Security Number				
Mailing Address (Street/PO Box, City, State, Zip	Code)			Date of Birth (City & State)				
				Employer's Telephone Number:				
Spouse/Co-Applicant's Employer	Occupation	/Position:		Gross Monthly Salary (Before deductions): \$				
How Long at Present Position? Year	S	Month	s					
Nearest relative not living with you/Contact P	erson Name: (	Last, First, M.I.)		Telephone Number:				
Mailing Address (Street/PO Box, City, State, Zip	Code)							

LETTER OF INTENT (Attach additional sheets as necessary)									
Applicants Name:	SSN/EIN:								
→ I am applying for a loan in the amount of \$	to be repaid in years.								
Describe in detail the project for which you are requesting a loan and your future plans for the business. Include any information you consider significant in determining the merits of this request, including plans, maps, charts, drawings, reports, etc.									

PROJECT FUNDING SUMMARY									
<b>SOURCE OF FUNDS:</b> List below the source of all funds that will be invested in the project for which you are requesting financing. The total will be the total project cost. A reasonable amount of these funds needs to be from other non-state sources.									
Rural Development Ini	tiative	Fund	\$						
Cash to be Invested by	y Appli	cant	\$						
Loan from Banks:	Nam	e of Bank:	\$						
	Nam	e of Bank:	\$						
Loans from Other Sou	rces:	Name:	\$						
		Name:	\$						
Grants (Describe):			\$						
			\$						
			\$						
Other (Describe):			\$						
Total Project Cost			\$						
agreements, contracto	r's bid	<ul> <li>Describe below how the loan proceeds will be used. Attace, contracts, invoices or other documentation to verify these in is approved, you will need to provide documentation to verify.</li> </ul>	uses. Total must equal loan						
Use:			Amount						
			\$						
			\$						
			\$						
			\$						
Total Loan Requeste			\$						
project. Attach copies	of earr total c	IER SOURCES: Describe below how you will use funds fro lest money agreements, contractor's bids, contracts, invoice f these funds and the loan proceeds listed above must equal to the loan proceeds.	es or other documentation to						
Use:			Amount						
			\$						
			\$						
			\$						
			\$						
Total Use of Funds F	Total Use of Funds From Other Sources \$								

	BUSINESS PROFILE										
BU	SIN	ESS INFORMATION:									
1	Wh	nen was this business established?									
2	List below all owners and their percent of ownership (please add additional sheets if necessary). Ownership total must equal 100%. All individuals owning 20% or more of the business must complete an individual financial statement and will be required to sign loan documents.										
	a % of ownership										
	b							% of own	ers	hip	
	С							% of own	ers	hip	
	d							% of own	ers	hip	
3	List subsidiaries and/or affiliated companies. Explain trade and financial interrelationships of applicant and such subsidiaries and/or affiliates:										
	а				Explanati	on:					
	b				Explanati	on:					
4	Wh	nat are the principle products or service	es your business provide	es?							
5		ach a copy of your business plan or prostomers' cash flow analysis, etc.	ovide information relatin	g to n	narkets, yo	ur marketin	g p	lan, potei	ntia		
6	Atta	ach personal resumes of applicants an	nd key managers of the l	ousine	ess.						
	JOB INFORMATION: Loans made under this program must result in the creation or retention of jobs within an eligible area. Please provide the job related information listed below.										
1	If this loan is approved, will jobs be retained that would have otherwise been lost?  Yes  No								No		
2	If "y	yes" to question number 1, how many j	jobs will be retained?								
3	If th	nis loan is approved, will new jobs be o	created?					Yes		No	
4	If "	yes" to question number 3, how many j	jobs will be created?								

	FIN	ANCIAL STA	TE	MENT (INDIVIDU	AL)						
Name (Las	st, First, M.I.)			Social Security Number	er: [	Date:					
Mailing Ad	dress (Street/PO Box)		City:		State:		Zip Code				
The under	signed makes the following	statement of finar	ncial c	al condition as of day of ,20							
			10101 0				,20 .				
ASSETS				LIABILITIES Monthly Balance Ov							
						yments	Balarioo o wing				
Cash in Ba	ank	\$		Real Estate (Schedule 3)	\$		\$				
Cash on H	land			Notes Payable (Schedule 4)							
	ounts Receivable			Accounts Payable							
U.S. Bond	s or Notes			Other Liabilities							
	& Contracts (Schedule										
Securities	(Schedule 2)										
	eal Estate Owned										
Automobiles				Credit Cards							
Personal F	Property										
	ets (Itemize)										
				Total Monthly Payments	\$		\$				
TOTAL AS	SSETS	\$		TOTAL LIABILITIES			\$				
_	ENT LIABILITIES					I					
Yes No	Are you a co-maker, endo on any loan or contract?	rser, or guarantor	lf	"yes," to whom?		Amount	\$				
Yes No	Are there any unsatisfied collections against you?	judgments or		"yes," attach letter of planation.		Amount	\$				
Yes No	Have you filed for bankrup years?	otcy in the last 14		"yes," attach letter of cplanation.		Year					
	nal Living expenses and Otl		·			mount					
	<u> </u>	<u> </u>		,, ,	\$	, anount					
					\$						
				\$							
					\$						

				F	INAN	ICIAI	L STAT SCHE			•	IVIL	DUAL	)					
SCHED	ULE N	10.	1: NO	TES R	ECEIV	/ABLI		DUNT WNE		ECEI	VAB	SLE, N	IOR	GAG	GES 8	& C(	ONT	RACTS
Descrip	tion		Nam	e of Deb	otor	Orig	inal Balar	-		resent	Balar	nce	Mor	nthly F	Paymer	nt	Amou	int Past Due
20001														<b>y</b> -				
							10.0	0=	01101	<b></b>								
							DULE N				TIES							
# of Shares		De	scription		To W	/hom P	ledged	Ma	arket	Value		С	ost		Incom	ne Re	eceive	d Last Year
						<u>-</u>	110 0	D= 4		<b></b>								
					CHE	DULE	NO. 3:	REA	r F	SIAI	E O							
Description & Date Cost Assessed Name & Address				000	Curi	ront	Mor	tgage	S		_							
Location (State City, State	Location (Street,   Acquired   Cost   Assesse				x Addi Bank	699	Mar		Orig		-	sent			nt Amount			
Oity, State	<del>-</del> )				va	iiu <del>c</del>					ue	Bala	nce	Bai	ance	Мо	nthly	Annual
					<u> </u>													
					1													
				<u> </u>	<u></u>								so, which one?					
Is any real es	tate be	ıng p	ourchase	ed on a c	ontract	of sale	9?			Yes	Ш.	No	If S	o, wni	cn one	97		
From whom:																		
S	CHEE	DUL	E NO.	4: NO	ΓES P	AYA	BLE (Do	Not	Inc	lude	Mort	gage	s Lis	ted i	n Scl			
Name & Ad	dress c	of Ba	anks	Collat	eral		Date		Origin			Presen		Whe	en Due			ent Amount
				00	<b>.</b>	Inc	curred	Α	mou	nt		Amoun	t			M	lonthly	Annual
											<u></u>							
Have you eve			a loan fro	om the s				Щ	Ye	es		No	If y	es, pl	ease c			e following:
Loar	Numb	er			Loa	an Type	Э			Date	Rece	eived				Pai	id in F	ıll
															Ye	es	Щ	No
														$\perp$	Y	es		No
															Y	es		No

FINANCIAL STATEMENT (BUSINESS)									
Name		SSN/EIN:			Date:				
Mailing Address (Street/PO Box)		City:	State:		Zip Code:				
The undersigned makes the following state	ement of financial cor	ndition as of	day	of		, 20 .			
ASSETS		LIABILITIES		N.A. (1.1.	Б.,	D			
				-	Payments	Balance Owing			
Cash in Bank	\$	Real Estate (Schedule	3)	\$		\$			
Cash on Hand		Notes Payable (Sched	ule 4)						
Notes/Accounts Receivable (Schedule 1)		Accounts Payable							
Less: Reserve for Bad Debts		Employer Taxes Payab	ole						
U.S. Bonds or Notes		Other Taxes Payable							
Mortgages & Contracts (Schedule 1)		Other Liabilities (Itemiz	:e)						
Securities (Schedule 2)									
Value of Real Estate Owned (Schedule 3)									
Machinery, Furniture & Fixtures									
Less: Depreciation									
Prepaid Expenses									
Other Assets (Itemize)									
		Total Monthly Payment	ts	\$		\$			
TOTAL ASSETS		TOTAL LIABILITI	ES			\$			
		·							
CONTINGENT LIABILITIES		T							
Yes Are you a co-maker, endors any loan or contract?	ser, or guarantor on	If "yes," to whom?			Amount \$				
Yes Are there any unsatisfied ju	daments or	1			Amount \$				
No collections against you?		If "yes," attach letter of e	explanation						
Yes Have you filed for bankrupt years?	cy in the last 14	If "yes," attach a letter of	of explana	ation	Year				
Other Obligations				Amour	nt				
		\$							
		\$ \$							
		\$							
		\$							
		\$							

			F	INAN	NCIAL S		TEME OULE:			JSIN	ES	5)						
SCHEDU	LE NO	. 1: NOT	ES RECI	EIVAB	LE/ACC	OUN	TS REC	CEIV	٩BI	E, M	ORT	GAGE	S & (	CONTR	AC	TS O	WN	IED
Description			me of Deb		_	Original Balanc						_		thly Payment				ast Due
·																		
		-			SCHED	JLE N	IO. 2: S	SECL	IRI	ΓIES		·			_			
# of Shares		Description	n	To V	Vhom Ple	dged	М	arket '	Valu	ıe		Cost		Income I	Rec	eived	Las	t Year
							+						-					
SCHEDULE NO. 3: REAL ESTATE OWNED																		
					_			Mortgage					ges					
Description Location (St		Date	otα		Current Assessed		Name &	ı.	С	urrent	t	0-1-1			P	Payme	ent A	mount
City, State		Acquire	d   003		Value	A	ddress	of		/larket		Original Balance		resent Lalance			T	
							Bank		'	Value		Daiailoc		aiaiioo	M	onthly	′	Annual
Is any real esta	ata haina	n nurchae	ed on a co	ntract	of sala?			1	V	es	1	No I	f so v	which one	۵2			
From whom:	ate belli	y purchasi	eu on a co	milaci	oi sale :					<b>C</b> 3		INO I	1 30,	WINCII OIR	<u> </u>			
T TOTTI WITOTII.	SCHI.	EDULE N	10 4: NC	TEG	DAVADI	E (De	Not l	acluc	lo N	lorta	2000	Listo	d in G	Schodul	0.3			
	SCH	DOLL N	IO. 4. INC	) ES	ATABL	.E (DC	NOLI	iciuc	IE IV	norty.	aye	LISTE	J 111 3	ocnedui	T			
Name & Ado	dress of	Bank	Collat	teral	Dat			ginal		Pres	ent A	mount	Wh	en Due	Ľ	Paym	ent <i>F</i>	Amount
					Incur	rea	Am	ount							Λ	<b>Nonth</b>	ly	Annual
															+			
Have you ever	receive	d a loan fr	om the st	ate?			$\overline{}$	Ye		П	No	If v	es n	ease con	nnle	ete th	e foll	lowing.
•	Number		J. 11 11 3 1		n Type					e Rece			, p			d in F		
					- 7									Yes		ald iii i dii		No
													+	Yes	3	$\forall$		No
													+	Yes	<u> </u>	+		No
														Yes		+		No

**EXAMPLE:** 

#### **COLLATERAL**

All loans must be adequately secured. The loan amount may not exceed the value of the collateral equity securing the loan. Please list below the collateral you are offering. You must also indicate the method used to value this collateral and include supporting documentation such as appraisals, assessment notices, opinions of value or invoices, bids or other documentation to support cost valuations.

Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjusted Value
Land	\$50,000.00	85%	\$42,500.00	\$10,000.00	\$32,500.00
Building	\$100,000.00	85%	\$100,000.00	0	85,000.00
Equipment	\$50,000.00	50%	\$50,000.00	0	\$25,000.00
Vessel	\$100,000.00	75%	\$100,000.00	0	\$75,000.00
Total Loan Value			\$292,500.00		\$217,500.00
List Collateral:					
Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjusted Value
Total Loan Value			\$		\$

ACTUAL STATEMENT OF PROFIT & LOSS							
Applicant's Name:		SSN/EIN:					
For the Period Beginning: (Must be within	last 12 months)	And Ending					
Gross Receipts:		\$					
Cost of Goods Sold:							
Beginning Inventory (If Applicable)	\$						
Add: Purchases							
Less: Ending Inventory							
Total Cost of Goods Sold		(-)					
GROSS PROFIT:		\$					
OPERATING EXPENSES:							
Proprietor's or Officer's Salary	\$						
Salaries to Employees	\$						
Employee Expenses	\$						
Payroll Taxes	\$						
Fuel	\$						
Electricity	\$						
Telephone	\$						
Automobile Expenses	\$						
Rent or Lease Payment	\$						
Office Supplies	\$						
Maintenance & Repairs	\$						
Dues & Subscriptions	\$						
Travel Expenses	\$						
Entertainment	\$						
Professional Services	\$						
Taxes & Licenses	\$						
Insurance	\$						
Advertising & Promotion	\$						
Bad Debts	\$						
Other	\$						
	\$						
	\$						
	\$						
Total Operating Expenses	Ψ	(-)					
OPERATING INCOME		\$					
OTHER EXPENSES:		Ψ					
Depreciation	\$						
Interest	\$						
	*	(1)					
Total Other Expenses		(-)					
OTHER INCOME:	¢						
	\$						
	\$						
	\$						
Total Other Income		(+)					
TOTAL NET INCOME		\$					

Estimate all income and expenses for the 12 month period after receiving loan

PROJECTED STATEMENT OF PROFIT & LOSS								
Applicant's Name:		SSN/EIN:						
For the Period Beginning:		And Ending						
Gross Receipts:		\$						
Cost of Goods Sold:								
Beginning Inventory (If Applicable)	\$							
Add: Purchases								
Less: Ending Inventory								
Total Cost of Goods Sold		(-)						
GROSS PROFIT:		\$						
OPERATING EXPENSES:								
Proprietor's or Officer's Salary	\$							
Salaries to Employees	\$							
Employee Expenses	\$							
Payroll Taxes	\$							
Fuel	\$							
Electricity	\$							
Telephone	\$							
Automobile Expenses	\$							
Rent or Lease Payment	\$							
Office Supplies	\$							
Maintenance & Repairs	\$							
Dues & Subscriptions	\$							
Travel Expenses	\$							
Entertainment	\$							
Professional Services	\$							
Taxes & Licenses	\$							
Insurance	\$							
Advertising & Promotion	\$							
Bad Debts	\$							
Other	\$							
	\$							
	\$							
	\$							
Total Operating Expenses		(-)						
OPERATING INCOME		\$						
OTHER EXPENSES:								
Depreciation	\$							
Interest	\$							
Total Other Expenses		(-)						
OTHER INCOME:								
	\$							
	\$							
	\$							
Total Other Income	,	(+)						
TOTAL NET INCOME		\$						
I TOTAL MET INCOME		<b>"</b>						

EXPLAIN HOW YOU MADE THE ABOVE PROJECTIONS ON THE NEXT PAGE

Estimate all income and	expenses for the 12 m	onth period after receiving lo	an
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EXPLANATION OF PROJECTED STATEMENT OF PROFIT & LOSS		

#### **AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION**

I authorize the Division of Economic Development to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

U.S. Department of Labor

U.S. National Marine Fisheries Service

U.S. Coast Guard

Alaska Department of Fish and Game

Alaska Commercial Fisheries Entry Commission

Alaska Child Support Enforcement Division

Alaska Permanent Fund Dividend Division

Alaska Department of Public Safety

Alaska Post Secondary Education

Alaska Division of Motor Vehicles

I further authorize any individual or institution to release credit information concerning me to the Division of Economic Development. This authorization is given to enable the Division of Economic Development to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

Applicant's Signature:	Co-Applicant Signature:
Please Print Name:	Please Print Name:
Social Security Number:	Social Security Number
Date:	Date: